



SPMS^{EPE}



SUCCESS STORY

SPMS, E.P.E - SHARED SERVICES OF MINISTRY OF HEALTH

SPMS, EPE saved 358.000 euros to the institutions of the National Health Service of Portugal, with use of innovative process of VORTAL electronic auctions.



ENTITY

SPMS is a public enterprise created in 2010, functioning under the guardianship of the Ministries of Health and Finance. Its mission is to provide shared services in the areas of purchasing and logistics, financial services, human resources and information systems & technologies to organisations operating specifically in the area of health, in order to "centralise, optimise and rationalise" the procurement of goods and services within the NHS.

Striving for transparency and efficiency in performing procedures, SPMS subscribed to the innovative process of VORTAL electronic auctions.



PREPARATION

In the 1st auction held by SPMS E.P.E - Shared Services Ministry of Health, through centralized purchasing in which 42 of 52 health institutions participated, there was an overall concern with participating suppliers in the auction (29) both on the side of VORTAL and Board of Directors of SPMS.

These suppliers were invited for a training session in the SPMS installations, where they could clarify all their doubts and simulate the real auction in a test area.



AUCTION

In the day of 13.11.2014, SPMS E.P.E - Shared Services Ministry of Health, in representation of 42 institutions the National Health System, held a composed auction of 31 Lots for acquisition of drugs for oncological or respiratory diseases.

The use of this tool offered total transparency in the procedure since all participating suppliers had access to best prices, enabling each supplier to know their ranking automatically and in real time. Therefore it was possible improve their positioning in different lots of the procedure.

With the completion of the electronic auction, SPMS E.P.E managed to achieve savings of € 358.291,86.



RESULTS



29

COMPETITORS



31

LOTS



42

EXTENSIONS



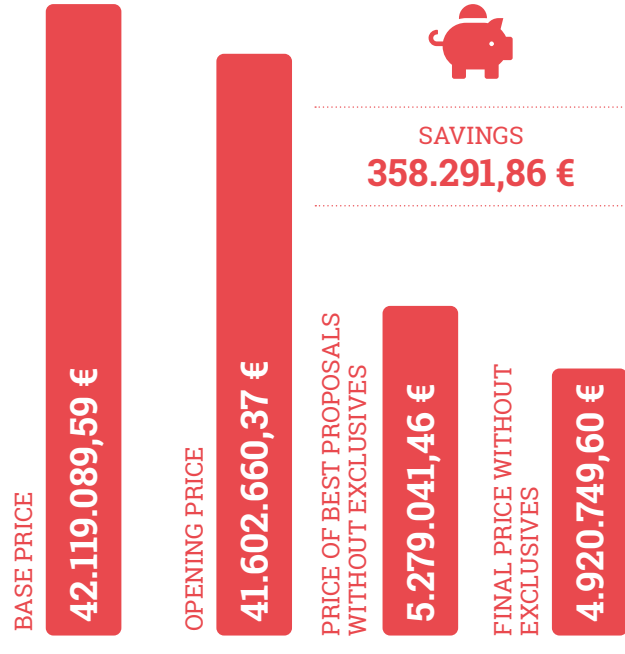
463

BIDS



11H:15M (+630M)

OF DURATION



TESTIMONIALS

"The electronic auction is an electronic instrument which besides from generating savings, also brings more dynamism, adequacy, transparency to the procedure and promotes competition significantly. In this auction concerned, it is also necessary to especially emphasize that without the voluntary adherence of hospitals, it would be impossible to achieve same results. 42 of total 52 entities participated in which some already had started its procedures for 2015. This is the kick-off for other similar initiatives. Remember that in health every euro counts."

Artur Trindade Mimoso
Vogal Executivo do Conselho de Administração

"There are still myths associated with the use of auction which is necessary to clarify, so that in the future the auction has an active participation of all companies and is seen as means allowing to achieve its integrity of Principles of Transparency and Competition. I must congratulate the companies that actively participated in the auction thus contributing to the reduction of costs and allowing the overall achieved savings."

Laura Raposo
Director of Healthcare Procurement



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